



Bay Area Diversity Business Forum
"Maximizing Procurement Opportunities"



Valley Water

Clean Water • Healthy Environment • Flood Protection

August 11, 2022

**Small, Local Disadvantaged Business Participation
DIVERSITY BUSINESS FORUM**



WELCOME

Welcome – Reginald Swilley, Minority Business Consortium

Housekeeping – Carol Been, Minority Business Consortium

Project Administration

Carol Been carol@minoritybusinessconsortium.com

MBC Office: 408-660-9171

111 W. St John #702, San Jose, CA 95113



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AGENDA

Valley Water: Who We Are

How to Work with Valley Water

Kimberley Linser

Contracting Opportunities

Alan Montanelli – Upcoming Purchasing Projects

Concepcion Gayotin– Upcoming Professional Service Contracts

David Montenegro - 6 month Look Ahead - Construction

Phillippe Daniel - Purified Water Project (P3)

Q&A

Upcoming Events



VALLEY WATER – WHO WE ARE



Valley Water

Concepcion Gayotin

Manager of Purchasing & Contracts, Valley Water




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Sample of Contracting Opportunities

- Administrative services
- Carpentry
- Communications and Outreach
- Concrete work
- Disposal
- Electrical
- Engineering & Design
- Excavation
- Finance & accounting
- Glass/glazing/framing
- Geotechnical Investigations
- Instrumentation/control
- IT systems
- Landscaping
- Maintenance, etc.
- Management
- Operations
- Painting
- Paving and grading
- Piping
- Potholing
- Real Estate
- Remediation
- Right of way acquisition
- Security
- Site prep and grading
- Stormwater
- Structural
- Supplies / Equipment
- Surveying


Doing Business With Valley Water

Vendor Portal




NEW VENDOR REGISTRATION

Create a new vendor record.
If you wish to view or edit an existing vendor, simply Log In.



BID OPPORTUNITIES

Search and bid electronically on opportunities with this agency, download documents, and become a prospective bidder.



MY CONTRACTS

LOGIN REQUIRED


Manage your awarded contracts, record payments, add subcontractors, produce reports and charts.



CERTIFIED VENDORS

LOGIN REQUIRED

Find Certified Business Forms



CONTRACTS

View public information regarding agency contracts.



MY INSURANCE

LOGIN REQUIRED

View and fulfill insurance requests / requirements.



Valley Water

REGISTER NOW!

If you are not registered as a vendor with Valley Water through Planet Bids, go to <https://pbsystem.planetbids.com/portal/48397/portal-home>

Let them know MBC sent you!

Please contact MBC at 408-660-9171 for assistance.



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UPCOMING PURCHASING PROJECTS

Point of Contact:
 Alan Montanelli 408-628-8913
amontanelli@valleywater.org

VW #	Project Description	Scope of Services	Type	Start Date
VW0219	Chemical Tank Inspections	Perform chemical tank inspections, repair services and emergency repair services on an as needed basis (steel, fiberglass, polyethylene to concrete).	ITB	8/10/2022
N/A	Coyote Pumping Plant Landscaping	Landscaping	ITB	9/13/2022 eta
VW0167	Videography Services	Communications/Media Related Services, Photography, Public Relations Consulting, Communications Consulting, Video Design and Engineering	RFP	9/13/2022
VW0168	VMWare GovCloud AWS Licensing Implementation	Computers, Hardware, Software, Data Processing, Computer, Programming, And Software Services	RFP	9/13/2022
VW0185	Property Management Services	Property Management Services/Real Estate Services	RFP	9/13/2022
VW0200	Bullet Resistant Window Barrier	Glass and Glazing	RFP	9/13/2022
VW0203	Employee Benefits Broker Services	Employee Benefits Consulting	RFP	9/13/2022
VW0166 / VWO201	Butterfly Valves / Sleeve Valves	Valves, Butterfly all kinds	ITB	8/15/2022
VW0207	Saratoga Creek Restoration Project	Planting and irrigation system- 3.7-acre site over a three-year period (three phases). Design, Fertilizing, Planting, Etc., not Grounds Maintenance Or Tree Trimming	ITB/RFP	8/10/2022



UPCOMING PROFESSIONAL SERVICES

Electrical and Control Systems Engineering Services (On-Call)

Project Description: **VW0045** - Valley Water is seeking proposals from responsive, responsible and qualified firms to provide Electrical and Control Systems Engineering Services on an on-call or on an “as needed” basis.

Type: RFP

Scope of Services: Design, Engineering, Architectural and Consulting Services

Stage: Planning

Posting date: 7/1/2022 (ETA)





UPCOMING PROFESSIONAL SERVICES

Watersheds Asset Rehabilitation Program (WARP)

Project VW0214 - Restoration/rehabilitation of watershed facilities to as-built conditions for 7
Description: Valley Water projects: Coyote Creek, Alviso Slough, Permanente and Calabazas Creeks and 3 sites on the Guadalupe River. Includes repair of eroded creeks' bed and banks, existing levees, concrete facilities and Miscellaneous other repairs.

Type: RFP

Scope of Services: Construction management - Including administration, inspections, coordination, schedule analyses, change order management, cost estimations and invoice verifications, monitoring and compliance, quality, site safety, etc.

Stage: Planning

Posting date: 8/15/2022 ETA





UPCOMING PROFESSIONAL SERVICES

Structural Engineering and Support Services (On-Call)

Project Description: **VW0215** - Provide general and specialized structural engineering services in support of various flood protection and watershed and water utility capital improvements and operational projects and programs on an As-needed basis for pending and new structural engineering projects.

Type: RFP

Scope of Services: Structural Engineering

Stage: Planning

Posting date: 8/15/2022 ETA





UPCOMING PROFESSIONAL SERVICES

SW Implementation for Munibilling

Project Description: **VW0217** - Valley Water is seeking proposals from responsive, responsible and qualified firms to provide selection and implementation services and to evaluate and assist in the selection of a cloud-based utility billing software application.

Type: RFP

Scope of Services: Computer Consulting; IT

Stage: Planning

Posting date: 8/15/2022 ETA





UPCOMING PROFESSIONAL SERVICES

Real Estate Support Services (On-Call)

Project **VW0218** - Valley Water appraises, acquires, disposes of, leases, and obtains other land rights on an ongoing basis and is looking for RP/ROW services on an "On-Call" basis including assigning staff to work with Valley Water.

Description:

Type: RFP

Scope of Services: Environmental assessment, appraisal, acquisition, disposition, management of real property interests, providing relocation services for displaced residential or business tenants and assist Valley Water in the condemnation process (preparing supplemental reports, responding to discovery requests and testifying at trials).

Stage: Planning

Posting date: 8/15/2022 ETA





Valley Water

Construction Contracts and Support Unit - #335

Responsible for project advertising, bid opening, report of bids and award of construction, and ensuring project adherence to established policies and procedures specified in the state Public Contract Code and Labor Code.

Our Unit is also responsible for Contract Compliance monitoring prevailing wage requirements and coordinating of update insurance certificates during the construction phase.



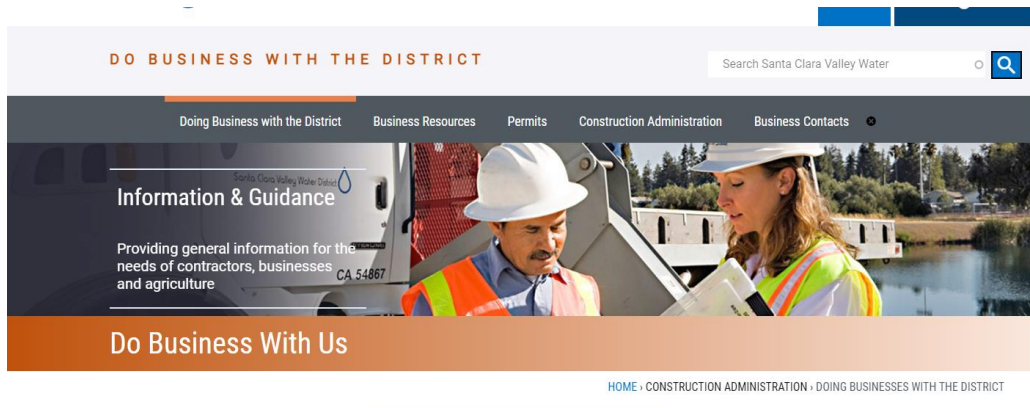
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Valley Water

Construction Contracts and Support Unit - #335

Construction Administration Website Link: <https://www.valleywater.org/construction>



Resources

- + [Future Construction Projects](#)
- + [Construction Administration Information and Forms](#)
- + [Project Labor Agreement \(PLA\)](#)

Construction Projects

- + [C0689 – Permanente Creek Flood Protection Project - Floodwall Retrofit](#)

Contact

David Montenegro, PE (Dmontenegro@valleywater.org)
Principal Construction Contract Administrator
(408) 630-2052

District Plan Room (scvwdplanroom@valleywater.org)
(408) 630-3088



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Six Month Look Ahead – Construction

FOCP Coyote Creek Chillers Project

Contract # C0684

Estimate: \$4M-\$5M

August 2022

Description: Coyote Creek Chillers Plant Project is to chill 10 cfs of imported water from the CVP and deliver the chilled water to the Coyote Creek functional cold water management zone through the Coyote Discharge Line.

Project area: Morgan Hill





Six Month Look Ahead - Construction

Permanente Creek Channel Improvements Floodwall Redesign

Contract # C0689

Estimate: \$1.3M-\$1.8M

August 2022

Description: This Project will retrofit approximately 1000 linear feet of existing floodwalls footings. The proposed Project Work includes retrofit Work on the existing footings, providing a temporary detour for pedestrians and bicyclists, restoration Work to return the trail and other facilities impacted back to its original condition.

Project area: Mountain View





Six Month Look Ahead - Construction

Vasona Pump Station Upgrades RFQ (Design Build)

Contract # C0691

Estimate: \$28.1M

September 2022

Description: The VPS Upgrades Project will modernize major equipment that has reached the end of its useful life and provide reliable efficient operation and capacity to meet projected future demands for water service.

Project area: Los Gatos





Six Month Look Ahead - Construction

FOCP Coyote Creek Flood Management Measures

Contract # C0690

Estimate: \$61M

September 2022

Description: Project will consist of approximately 8,500 LF of floodwalls spread throughout 3 reaches between Oakland Rd and S 16th street in San Jose. Construction will be outside the creek channel and will need to be completed prior to Anderson Dam Tunnel being operational..

Project area: San Jose





Six Month Look Ahead - Construction

Palo Alto Flood Basin Tide Gate Structure Replacement Project

(Prequalification Completed)

Contract # C0678

Estimate: \$20M-\$27M

November 2022

Description: This Project is located on the northern segment of Adobe Creek Loop trail along the Bay Shoreline in the City of Palo Alto, east of Palo Alto Municipal Airport and Byxbee Park. The Project will replace the existing Palo Alto Flood Basin Tide Gate Structure.

Project area: Palo Alto





Six Month Look Ahead - Construction

Rinconada Water Treatment Plant Reliability Improvement Project Phase 3-6

Contract # C0688

Estimate: \$150M

December 2022

Description: On May 26, 2015, the Board awarded a construction contract (Contract) to Balfour Beatty Infrastructure, Inc. (BBII) for the Project. The work was divided into six phases to allow RWTP to remain online throughout construction. Amendment One to the construction contract was approved by the Board on March 10, 2020. It significantly reduced the scope of work to be completed by BBII, resulting in BBII completing Phases 1 and 2 of the Project, and eliminating most of Phases 3, 4, 5 and 6. Completion of the remaining phases requires repackaging of the plans and specifications to reflect the current status of the work.

Project area: Palo Alto





Six Month Look Ahead - Construction

FOCP Coyote Percolation Dam Replacement Project

Contract # C0693

Estimate: \$12M

January 2023

Description: The existing percolation dam is not rated to handle flows higher than 800 cfs. To meet the future flows, the proposed project is to replace the existing flashboard dam with an inflatable rubber dam that could quickly be deployed with inflows are low (to facilitate percolation) and then released to allow higher flows to pass safely.

Project area: San Jose





Six Month Look Ahead - Construction

Upper Llagas R5, 6, 7B, B, 14 (Phase 2B)

Contract # C0695

Estimate: \$80M

February 2023

Description: Phase 2B construction documents are currently at 95% and our being repackaged to include the City of Morgan Hill's Hale Avenue Extension Project design construction. City of Morgan Hill will reimburse Valley Water in accordance with a cost sharing agreement. Phase 2B advertisement is undetermined at this time due to lack of funding. Project is fully permitted will be shovel ready by December 2022.

Project area: Morgan Hill





Six Month Look Ahead - Construction

Sunnyvale East and West Channels Project

Contract # C0696

Estimate: \$45M

February 2023

Description: Partnered with Google, LLC., the various regulatory agencies have asked the Project team to resubmit the permit applications with an updated Project description, scheduled to occur in August/September 2022. Permits are anticipated to be received sometime in mid- to late-2023, with award of the construction contract anticipated to occur in late 2023. Construction is currently anticipated to be completed by December 2025.

Project area: Sunnyvale





Six Month Look Ahead - Construction

Santa Clara Conduit Inspection & Rehabilitation Project

Contract # C0697

Estimate: \$5.4M

March 2023

Description: The objective of the Project is to perform condition assessments, conduct structural inspections to identify distressed pipe sections and defective appurtenances, implement repair, rehabilitate and replace old and defective appurtenances (valves, flowmeters, etc.), update electrical and control systems, install or rehabilitate corrosion protection systems as well as any monitoring and tracking systems.

Project area: Santa Clara County





Six Month Look Ahead - Construction

Snell Pipeline Inspection and Rehabilitation Project

Contract # C0698

Estimate: \$9M

March 2023

Description: The Project will inspect approximately 8.5 miles of pipeline, and identify, plan, design and perform rehabilitation measures. The Project will also include the installation of an additional line valve

Project area: San Jose





Six Month Look Ahead - Construction

WTP Electrical Improvement Project (with NDA)

Contract # C0694

Estimate: \$11M

March 2023

Description: The WTP Electrical Improvement Project will replace and upgrade major electrical equipment at Santa Teresa and Penitencia Water Treatment Plants that have reached the end of their useful life. This Project will improve reliability and allow of efficient operation of the electrical systems. The Project consists of replacing motor control centers, standby power generator upgrades and power quality enhancement.

Project area: Santa Clara County

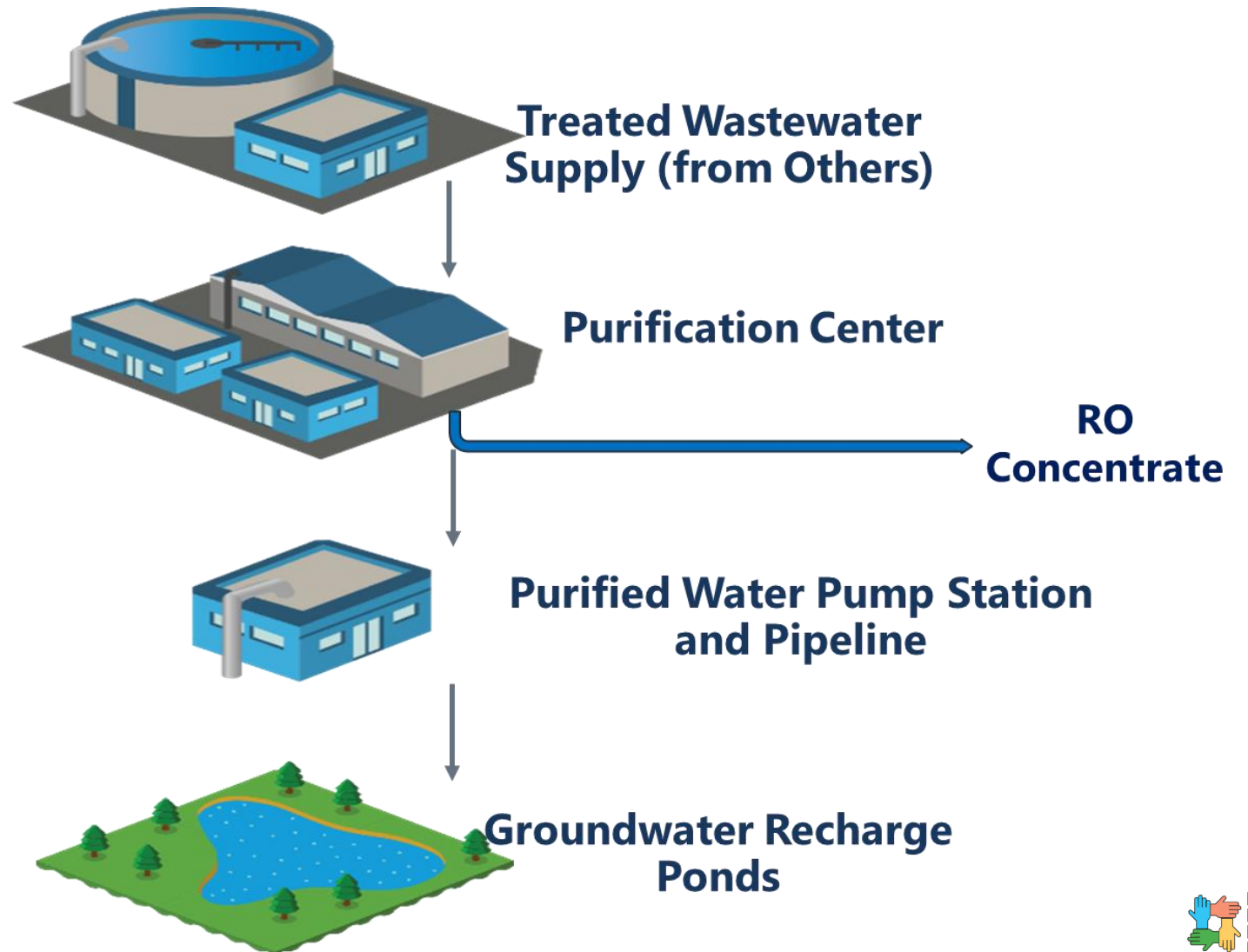


Public-Private-Partnership (P3) for the Design-Construction-Financing-Operation & Maintenance of the Purified Water Project



Purified Water P3 Project – What Is It?

- Potable reuse: groundwater recharge
- Design-Construction
 - Treatment facilities
 - Micro/ultrafiltration
 - Reverse osmosis
 - UV
 - Pipelines
 - Pump stations
 - Site remediation
 - Monitoring well
- O&M
 - 30 years
 - Treatment and pipelines



Purified P3 Water Project – How Will it be Delivered?

- *Delivery Method:* Design-Build-Finance-Operate-Maintain (DBFOM)
 - Private Partner will engage a Design-Build entity, and an Operator
 - Each will leverage subcontractors.
- *Procurement Process:* Best value
 - Must comply with PLA and prevailing wage
 - Project Agreement sets our local, diverse and disadvantaged
- Valley Water will own facilities



Purified P3 Water Project – Schedule and Estimated Value

- Procurement is a 2-step process: RFQ and RFP
- RFQ phase is complete: 4 teams short-listed in Nov 2021
- RFP to be issued and project award anticipated for 2023
- Capital costs ~ \$700M plus 30-year O&M and financing

For a list all shortlisted firms on the P3 Project go to:

<https://fta.valleywater.org/dl/i58XGx4Urq>



Purified P3 Water Project – Local Diversity Contracting Goals



- Procurement encourages use of local, diverse and disadvantaged businesses across project life-cycle
- **Local Business Enterprise Initiative**
 - Goal to promote the growth and success of local business, with Valley Water encouraging use of local businesses
 - Local Business Enterprises must be confirmed via the submittal of a Local Business Declaration form (Valley Water 741-D-35).
- **Diversity and Disadvantaged Businesses**
 - Valley Water promotes equity of opportunity in contracting; and to that end, encourages full participation of Federal, state or locally certified women, minority, LGBT, and disabled veteran-owned businesses.
 - Prime (Private Partner) and its major subcontractors expected to comply with and make a good faith effort to comply with 15% subcontracting goal, even if Proposer has capability to complete the work.

Purified P3 Water Project – Contracting Opportunities



- Contracting opportunities across a range of disciplines [administrative services, management, finance and accounting, IT systems, investigations, engineering, design, construction, supplies, equipment, operations, maintenance, etc.]
- Only major subcontractors are required to commit to a Proposer under exclusivity arrangements, thereby allowing smaller contractors greater flexibility to work with winning bidder.



Valley Water

Q & A



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Valley Water

MEET THE PRIMES
Sept. 22, 2022 • 12-4 p.m.



Hosted by:


You're invited to this **FREE** in-person event focused on providing networking opportunities for small and local business construction contractors to meet with prime contractors.

12-4 pm Thursday
September 22, 2022
San José City Hall Rotunda
200 East Santa Clara Street,
San Jose, CA 95113

<https://www.eventbrite.com/e/meet-the-primers-2022-tickets-367140716767>





Thank You for Attending!

For more information about Valley Water's local, diverse contracting program or how to do business with Valley Water, contact:

Minority Business Consortium
Carol Been 831-239-1254
carol@minoritybusinessconsortium.com

Reginald Swilley 408-509-7799
swilley@minoritybusinessconsortium.com

Or

Valley Water
Concepcion Gayotin – (408) 630-3021
cgayotin@valleywater.org





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